

Pointers
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Exploring Market Opportunities in Agriculture, Food and Beverages
Sectors Between Indonesia and EU Countries
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1. In the last 5 years (2009 – 2013) in the of Agriculture Trade between Indonesia and EU is always surplus to Indonesia. In 2013, surplus reach 4,6 billion USD 1,389 % compare to 2012.
2. The trend of Agricultural products export to EU in the last growth 2,6% average per year. In 2013, export value reach 5,3 billion USD (increase 1,9 % in 2012). The main Agricultural products export to EU are estate cropss such as palm oil, Cocoa, spices, natural Rubber, coconut, nutmeg, pepper.
3. Import of Agricultural Products from EU in the last 5 years trend to increase Bay 24,9% per year average. In 2013, import from EU reach 703, 5 million USD (increase Bay 1,7 % from 2012). The main Products import from EU : Milk, Cotton, margarine, Tobacco, wheat, chocolate
4. EU is the Third largest destination export of palm Oil or 20,5 % Indonesian total palm export to the world.
5. In the last 5 years Indonesian palm oil Products to EU facing by *Black/negative campaign* (isu lingkungan/REDD, pemberlakuan persyaratan RSPO, pengenaan bea masuk antidumping bagi biodiesel dan turunannya).
6. The government of Indonesia has conduct various effort in countering Black campaign/negative campaign through green campaign workshop since 2007 – 2013 in Italia, France, Spain, German, UK, Negerland. Indonesia has implemented ISPO regulation for all palm Oil Development and obligation to fully implemented in 2016
7. For nutmeg, Indonesia supply almost 75% of EU Market in 2013 reach 51,8 million USD (3.984 ton). But in the last 4 years there ari several *aflatoksin* case on nutmeg from Indonesia . Then UE implement regulation No.514/2012, 18 June 2012 on Nutmeg sampling test.
8. EU has help Indonesia by TSP to improve the quality of nutmer to avoid *aflatoksin* case. Ministry of Agriculture has alto facilitate nutmeg farmers to improve the nutmeg quality by improvement of harvest handling, supply Chain, Training, etc.
9. EU also is the important Market for Cocoa. The isu is there is different treatment on tariff between Cocoa Products imported from Indonesia with ACP Countries from Africa

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